

Business diploma with global and practical focus.

Pearson BTEC International Higher National Diploma in Business

Al-powered learning | UK university pathways

Pearson BTEC International Higher National Diploma in Business

The Pearson HND in Business combines practical learning with international credibility. Students benefit from handson projects, expert-led sessions, and access to top-up degrees at leading UK universities. With a dual focus on real-world readiness and academic progression, the program is ideal for those seeking both immediate career impact and long-term global recognition.



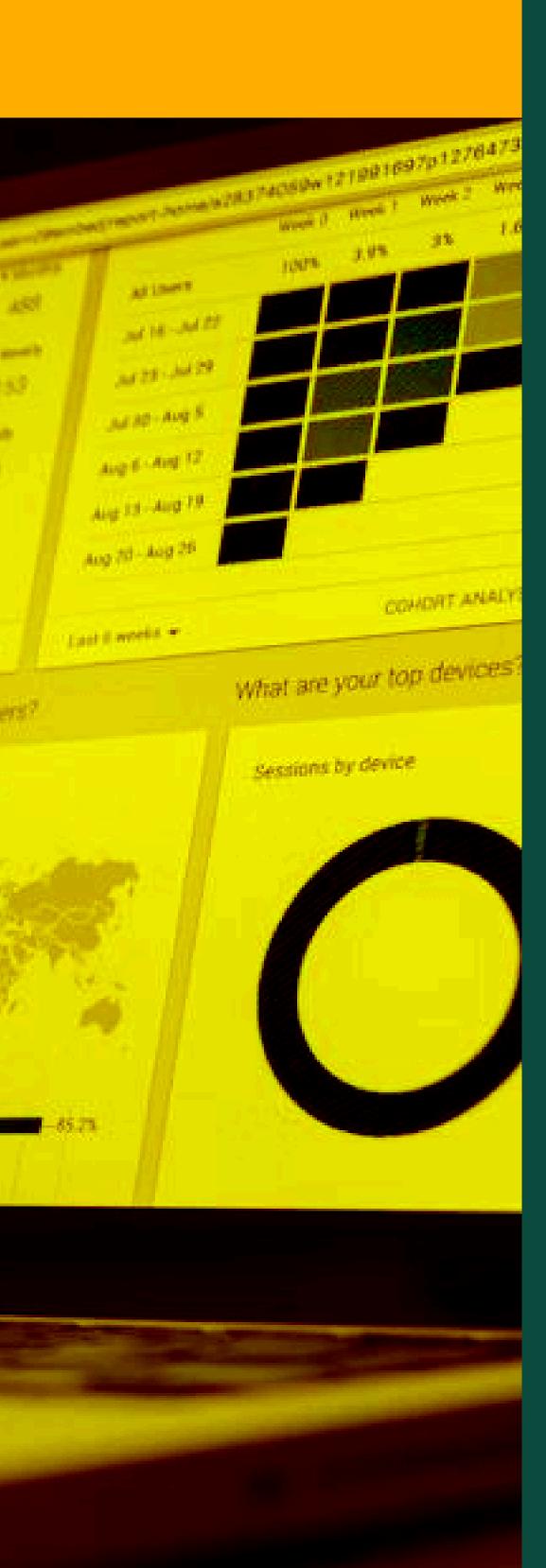


Table of Contents

Overview

Course Modules

Entry Requirements

Assessment Criteria

Progression to Post Graduate Studies

Career Prospects

Integration with AI Automation Course

Mentorship

Why This Course

About Innova

Overview

Build Business Expertise with Global University Pathways

The Pearson HND in Business is a globally recognized qualification designed to prepare students for both industry and academia. Through practical modules in management, marketing, and finance, learners build real-world skills that meet today's employer demands.

This two-year program also offers a one-year top-up at partner UK universities. With mentorship, projects, and industry exposure, it ensures students are ready for leadership roles or progression to Master's programs worldwide.

Practical Business Skills Development

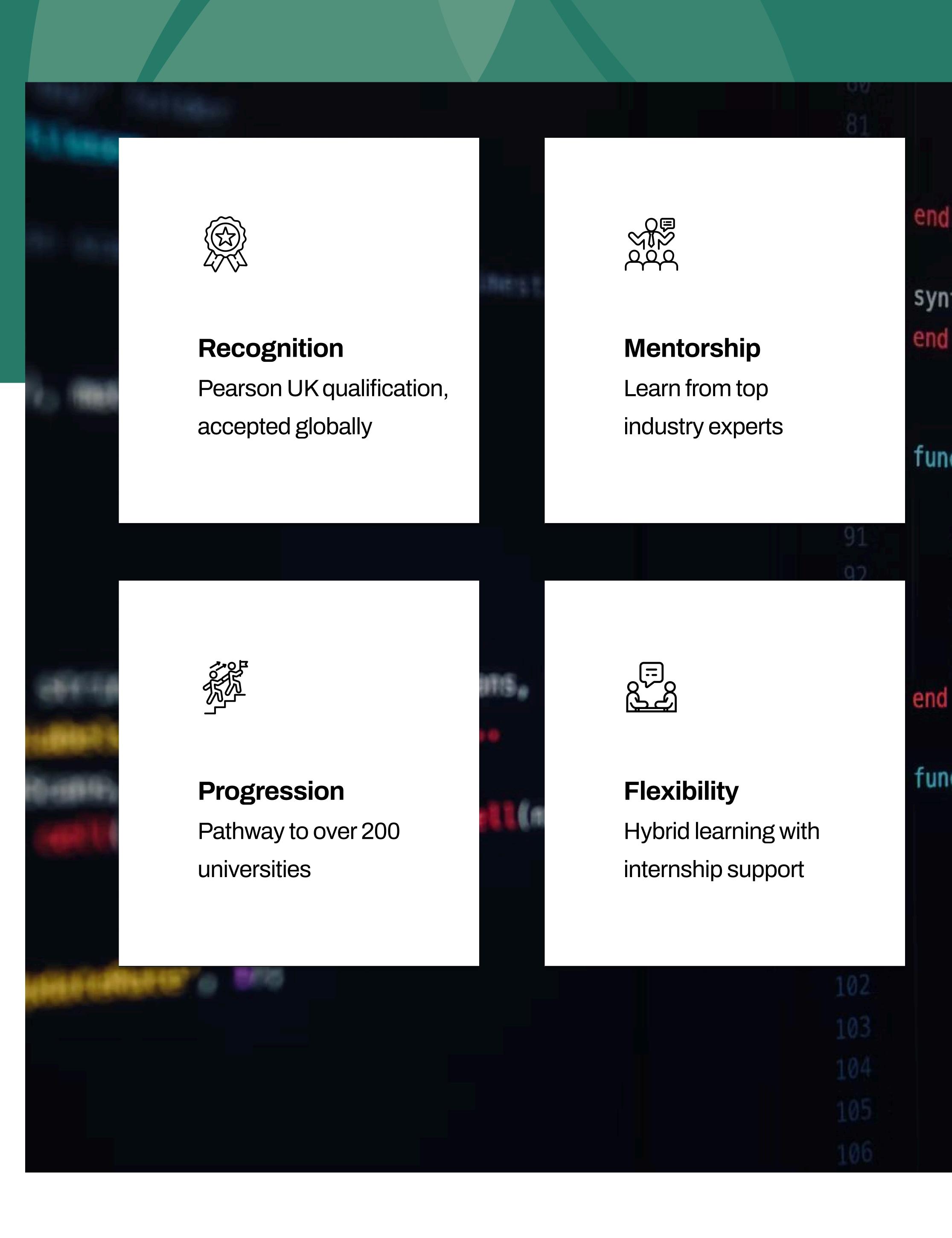
Work on real case studies, collaborative projects, and gain career-ready skills aligned with global business needs.

University Top-Up Opportunities Worldwide

Complete your final year at accredited UK universities with seamless access to Bachelor's and Master's programs.

Overview

Key Information



Course Modules

Core Modules (240 Credits)

This foundational curriculum develops a comprehensive understanding of key business domains such as marketing, HR, finance, innovation, and leadership. Students gain practical experience through real-world case studies, projects, and strategic planning exercises. Modules such as Organizational Behaviour, International Marketing, and Business Strategy equip learners with analytical and decision-making skills essential for navigating today's global business landscape.

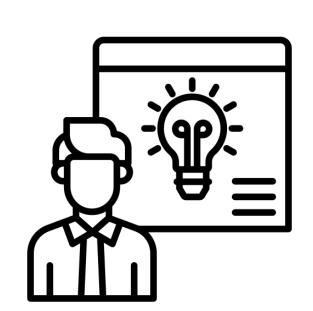
Modules

- UNIT 1: The Contemporary Business Environment
- UNIT 2: Marketing
 Processes and Planning
- UNIT 3: Management of Human Resources
- UNIT 4: Leadership and Management
- UNIT 5 Accounting Principles
- UNIT 6: Managing a Successful Business Project
- UNIT 8: Innovation and Commercialization

- UNIT 9 Entrepreneurial
 Ventures
- UNIT 19 Research Project
- UNIT 20: Organisational Behaviour Management
- UNIT 43 Business Strategy
- UNIT 48: Customer Value Management
- UNIT 50: International Marketing
- UNIT 54: E-Commerce and strategy
- UNIT 55: Planning Social Media Campaigns

Prerequisite

Entry Requirements



BTEC Level 3

A Level 3 qualification in Business from an approved awarding body.



GCE Advanced Level

Strong performance in one or more A-Level subjects, preferably business-related.



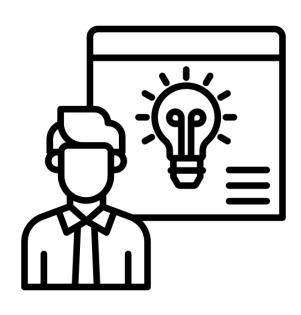
GCSE Performance

Minimum grades A* to C or 9 to 4 in English and Maths.



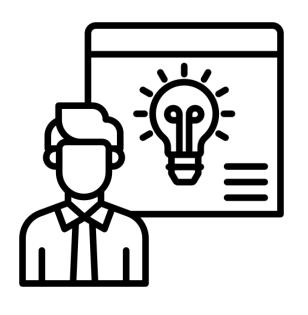
Related Qualifications

Other recognized Level 3 qualifications relevant to business or management.



Higher Education Access

Completion of a diploma from a recognized further education institution.



Work or International Equivalent

Relevant industry experience or equivalent international academic qualifications.

Assessment

Assessment Criteria



Coursework



Case Studies



Practical Business Projects



Industry Presentations

Top Up Pathways



Top-Up Duration: 1 Year

Mode: Hybrid > Online(Dubai)/Face-to-

Face(UK)

Students can choose from any of the UK's top Universities

Future Pathways

Progression to Post Graduate Studies

Students who complete the HND and Top-Up program are eligible to apply for a variety of postgraduate degrees in business and management. These programs offer specializations tailored to different career ambitions and business goals.

Whether aiming for leadership roles, academic advancement, or entrepreneurial ventures, graduates can choose from globally recognized pathways that align with their future plans

MBA (Master of Business



Administration)

Focused on leadership, management, and strategic decision-making skills

MSc in Business, Marketing, Finance, or Management



Specialized degrees for domain expertise in business

Specialized degrees for domain expertise in business disciplines

MA in Business & Entrepreneurship



Designed for launching and growing your own venture

Future Pathways

Career Prospects

The combination of practical skills from the HND and strategic expertise from the Top-Up ensures graduates stand out in the global job market. Upon completing this program, you will be well-equipped for a wide range of business and management roles



Human Resource

Management



Marketing

and Sales



Startup &

Entrepreneurship



Project

Management



Strategic

Management



Management

Consulting

end synth hData tion % int y = i % rem y(ran

Integration with AI Automation Course

Master Al Tools to Lead Complex Projects Globally

This program is built for future-ready managers seeking mastery in Alpowered automation, logistics, and data-driven decision-making. Participants gain practical skills in project planning, procurement, operations, and risk management.

You'll train under expert mentors, work with cutting-edge tools, and complete a hands-on capstone simulating global business execution, all while developing leadership skills for AI-integrated environments.

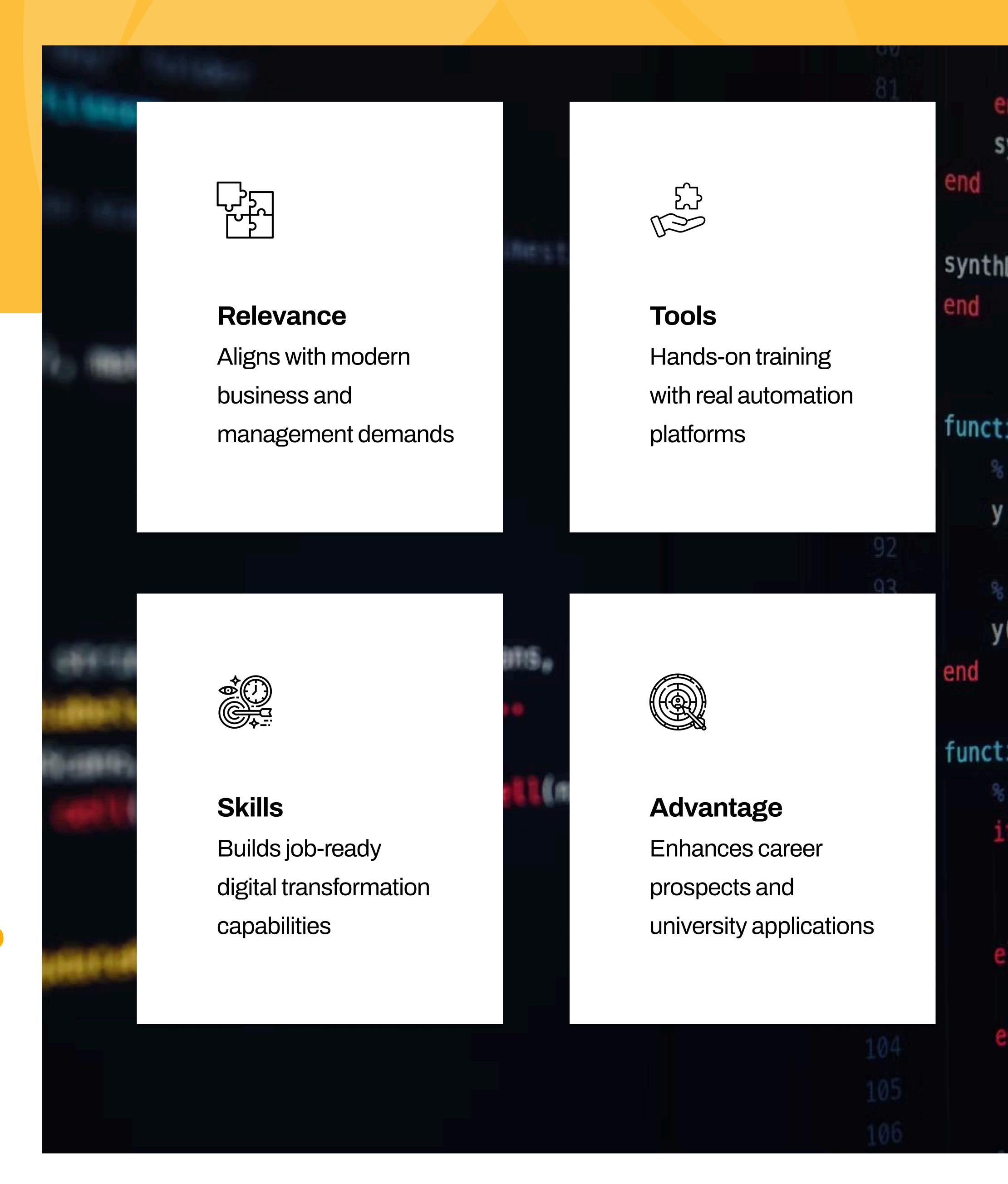
Lead Projects with Smart Technologies

Learn to plan, control, and optimize projects using intelligent automation platforms and Al-based tracking systems.

Bridge Strategy and Execution with AI

Master operational tools and risk control techniques to automate complex workflows and make data-led decisions.

Integration with AI Automation Course



Teaching Model

Mentorship

1:3 Mentor Ratio: Every mentor guides only 3 students for focused, tailored support.

Mentors Monitoring Matrix: A custom framework to track mentorship quality and student outcomes.

Innova's mentor network includes CXOs, managers, and specialists from top global companies, all invested in your success.



Tony Pagliocco

Progressive leadership in

product management



Rashmi Menon
Product Management
Adovocate & Co Founder



Dixit Jain
Chartered Accountant,
Founder



Harold Diolazo

Marketing and Corporate

Communications



Dina Tahhan

Healthcare Systems & Market

Expertise



Robert Lemke
Commercial Training and
Growth Enablement

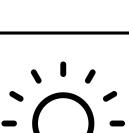
Why This Course

Why This Course?



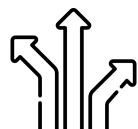
Duality

Combines business
fundamentals with futureready AI expertise



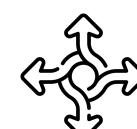
Exposure

Industry tools,
mentorship, and
real-world scenarios



Pathway

Offers direct route to postgraduate studies



Versatility

Equips you for corporate, startup, or tech roles

Empowering Careers Through IndustryFocused Learning

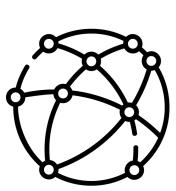
Innova Training Institute is a KHDA-approved vocational institute based in Dubai Knowledge Park. Backed by global affiliations, it delivers career-focused programs that blend academic rigor with practical skill-building.

With guaranteed internships, small-batch mentorship, and real-world projects, Innova helps learners transition confidently into the workforce. Each course is designed to ensure relevance, industry integration, and jobreadiness from day one.



Dual Qualification

Academic degrees with industryrecognized certification



Global Recognition

Endorsed by Pearson, IOA, Qualifi, and Accredited by KHDA



Mentorship Model

1:3 expert ratio with personalized guidance



Career Integration

Projects, internships, and startup simulation embedded

Learn in a world-class academic environment with modern infrastructure, collaborative spaces, and easy access to essential student amenities.



Dubai Knowledge Park Learning Hub

Study in Dubai's premier education district, home to cutting-edge classrooms, collaborative lounges, and a dynamic student community.

Located in a hub of academic and corporate activity, the campus encourages innovation, peer interaction, and career-focused learning in an inspiring, multicultural environment.



Accessible, Connected, Student-Friendly Facilities

Enjoy seamless access to public transport, cafés, business centers, and well-equipped learning zones. From quiet study areas to interactive lounges, every facility is designed to support comfort, focus, and collaboration, creating the ideal atmosphere for productive and enriching learning experiences.

At Innova, we believe in nurturing talent through immersive learning experiences, real-world projects, and a future-ready academic environment.



Admin office:

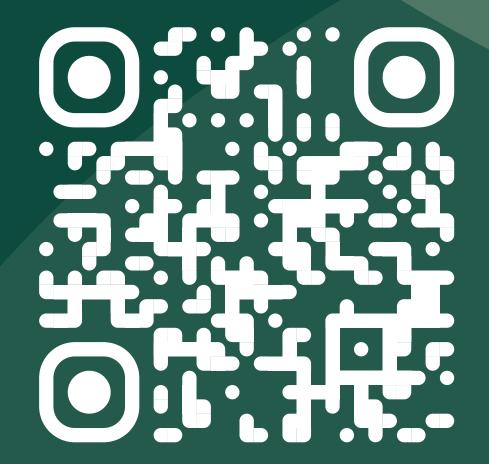
+971 50 573 8870 admin@innovainstitute.ae

Student Support:

+971 58 566 8801 studentsupport@innovainstitute.ae

Academic Counsellor:

+971 58 574 7323 shukrayadav@innovainstitute.ae



Address:

F – 121, 122 - block 13 Dubai Knowledge Park (DKP)